



Roberts Management Concepts

Jean Roberts Speaker Profile



Jean Roberts

40+ years of experience in the nonprofit and SME sectors

Jean is a dynamic and engaging speaker who has over 40 years of professional experience, including being a partner in a precision engineering company for 15 years, a local community worker for nine years, and a sole operator for 25 years. Jean is Founder and Director of Roberts Management Concepts Pty Ltd and since 1985 in this role has worked in all States and Territories of Australia and in New Zealand, USA and Canada as a consultant, facilitator, trainer, writer and speaker.

Jean has consulted with and written for SMEs, nonprofit organisations, peak bodies, and people of all ages about to start their own business. She has also extensively studied the use of research in both the nonprofit and SME sectors.

In her recent book, One Man Show - the smallest of small business, Jean offers strategies, tools and checklists for intending and established SMEs. As her role model, Jean has studied Shakespeare – a small business man of note! If we think we have difficulties and challenges in this day and age, we need to consider the difficulties and challenges for an SME between 1580 and 1613.

Speaking engagements have included:

- Conference / Keynote speaker
- Guest Lecturing (at Universities and TAFEs)
- Motivational speaker
- Presentations
- Dinner Speaking
- Workshop facilitation

Roberts Management Concepts Pty Ltd

ABN 69 461 183 015 / ACN 006 544 065 PO Box 51 Toorak, Victoria 3142 Australia
Phone: +61 3 9827 7997 Email: jean@jeanroberts.com.au Web: www.jeanroberts.com.au



Roberts Management Concepts

Jean Roberts Speaker Profile

Popular speaking topics:

- Entrepreneurship - today and 400 years ago
- Business life-cycles – yes, there are more than one
- The human aspect of Governance – commercial, social and nonprofit
- Traps in tendering, outsourcing and submissions
- Community Building as an adventure
- Business Brainpower – getting the best results from your people
- Surviving in a challenging environment - 10 Core Business Strategies
- The relationship between Research and Practice
- The difference and relationship between Governance and Management
- Corporate social responsibility
- Strategic networking
- Preparing Successful Submissions
- Left and Right Brain Orientation – organisational effectiveness and individual job satisfaction
- Managing time and success
- Entrepreneurial activity

Jean Roberts – Author:

- Successful Submission Writing for Business and Nonprofits (3rd edition, 2009)
- One Man Show - the smallest of small business: featuring the Author's and Shakespeare's experiences as a sole operator (2008)
- Riding the Waves of Community Development in Australia since the 1970s (2007)
- Governance Kit No. 3 – Personal responsibilities of Board members (2008)
- Governance Kit No. 2 – Partnership Relationships – linking policies with improved work practices at governance, management and operational levels of activity (2007)
- Governance Kit No. 1 – Clarifying the role and responsibilities of nonprofit Board Members

Roberts Management Concepts Pty Ltd

ABN 69 461 183 015 / ACN 006 544 065 PO Box 51 Toorak, Victoria 3142 Australia
Phone: +61 3 9827 7997 Email: jean@jeanroberts.com.au Web: www.jeanroberts.com.au



Roberts Management Concepts

Jean Roberts Speaker Profile

- and self-appraisal of their performance (2006)
- Managing Governance in Nonprofit Organisations in Australia – Book/CD ROM (2004)
- Competitive Tendering – how to write a competitive tender (1997)
- The Left and Right Brain Business – organisational effectiveness and individual job satisfaction (1997)
- The Committee Member’s Handbook - “how to” and “how not to” (1997)

Professional Development

- In 1994, completed accreditation as a World Competitive Service (WCS) consultant.
- In 1996, completed the Australian Institute of Company Directors Course.
- In 2000, awarded the WA2611 Certificate IV in Workplace Training and Assessment.

Current Professional Associations

- Fellow (Dip), Australian Institute of Company Directors (FAICD)
- Member, Institute for Small Business and Entrepreneurship (ISBE), United Kingdom
- Associate, Victorian Council of Social Service (VCOSS)

For further information please contact Jean Roberts:

- PO Box 51, Toorak, Victoria 3142, Australia
- Phone: +61 3 9827 7997
- Email: jean@jeanroberts.com.au
- Web: www.jeanroberts.com.au

Roberts Management Concepts Pty Ltd

ABN 69 461 183 015 / ACN 006 544 065 PO Box 51 Toorak, Victoria 3142 Australia
Phone: +61 3 9827 7997 Email: jean@jeanroberts.com.au Web: www.jeanroberts.com.au